



# Broker Portal: How to Guide

VERSION 1.0

Keystone Property Finance Limited

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## INTRODUCTION

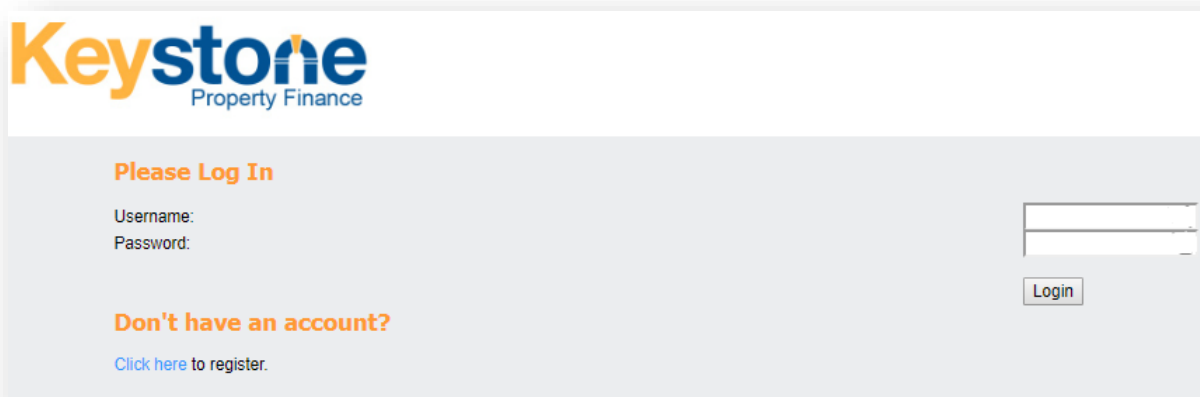
Keystone Property Finance Limited has developed this guide to demonstrate the functionality that we offer on our Broker Portal.

You will be able to access the Broker Portal to produce illustrations, Application In Principles (AIPs), Full Mortgage Applications (FMAs), cloning applications, upload documents, add notes and track your cases through to completion. There is also the functionality to convert your illustration into an AIP and the information keyed on the illustration will follow through to the application.

## LOGGING IN

You can receive your log on details by either registering online via our portal or contacting us directly via email ([enquiry@keystonepropertyfinance.co.uk](mailto:enquiry@keystonepropertyfinance.co.uk)) or via phone (0345 148 9086) to be registered.

Log into the portal with the log on details

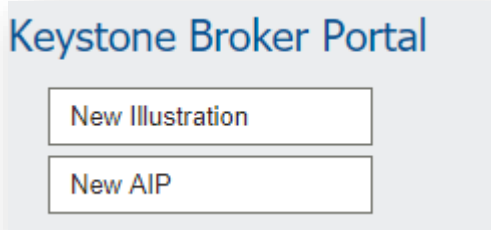


The screenshot shows the login interface for the Keystone Property Finance portal. At the top left is the logo for Keystone Property Finance. Below the logo, the text "Please Log In" is displayed in orange. Underneath, there are labels for "Username:" and "Password:" followed by two input fields. To the right of the password field is a "Login" button. Below the login fields, there is a link that says "Don't have an account?" followed by "Click here to register."

## NAVIGATING THE PORTAL

Once you have logged into the portal, you will be taken to your broker portal homepage.

If this is the first time you have logged in, you will be presented with the option to either start an illustration or start an AIP.



The screenshot shows the main navigation area of the Keystone Broker Portal. It features the heading "Keystone Broker Portal" in blue. Below the heading are two prominent buttons: "New Illustration" and "New AIP", both in white with black text and borders.

Once you have submitted an application (either an AIP or FMA), the high-level details will display on your homepage.

Included on the homepage will be the case number, the date the application was opened, the applicant/(s) and the stage in which the application is currently sitting at in the process (i.e. FMA Submitted, meaning the full mortgage application has been submitted across to us)

The screenshot shows the 'Keystone Broker Portal' interface. On the left, there is a section titled 'Recently Viewed Cases' containing a table with the following data:

Case Number	Opened	Applicant(s)	Stage for Broker
[Redacted]	03/05/2019	[Redacted]	AIP In Progress
[Redacted]	01/05/2019	[Redacted]	FMA In Progress
[Redacted]	01/05/2019	[Redacted]	FMA Submitted

To the right of the table are two buttons: 'New Illustration' and 'New AIP'.

Once the application has been submitted to us (either AIP Submitted or FMA Submitted), you will then be able add notes, documents and view any outstanding actions required.

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#### ADDING/VIEWING NOTES

To add or view any notes for an application, firstly click on the application displayed in your list of cases.

On the left-hand side of the portal, you will have a notes tab (highlighted in red below).

The screenshot shows a vertical navigation menu with four items: '1. Summary', '2. Actions', '3. Notes', and '4. Documents'. The '3. Notes' item is highlighted with a red border, indicating it is the active or selected tab.

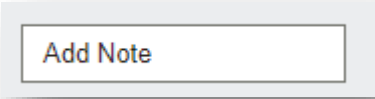
Clicking on the notes tab, will display notes that have been added to the application and will also allow you to add further notes.

The notes section on the portal is to be used for general notes, not to respond to outstanding actions.

## Notes

To add a note for us to review, click the 'Add Note' button on the right. **Please use this for general notes, if you are responding to an outstanding requirement, please do this via the Actions tab on the left.**

To add a new note to the application, just click on the "Add Note" button displayed on the right-hand side of the screen.

A rectangular button with a thin border and a light gray background, containing the text "Add Note" in a dark blue font.

You will then be given a text box, for which you can type in the information for the note and then click save (*this will then send the note across to us to review*).

To view the notes that have been added onto the application, you will just need to click on the notes tab and this will display all the notes:

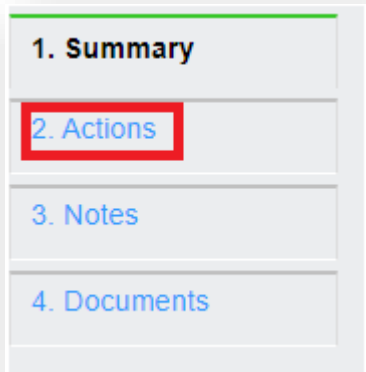
Created Date	Type	Created By	Contact	Note Text	
07 May 2019	Stage progression	System Administrator		The full mortgage application has been accepted subject to full underwriting. Please pay the fees and upload supporting documentation listed under outstanding items so the underwriting team can review the application.	<a href="#">View</a>
07 May 2019	Stage progression	System Administrator		The full mortgage application has now been submitted.	<a href="#">View</a>
07 May 2019	Stage progression	System Administrator		Fees have been paid on this application	<a href="#">View</a>
07 May 2019	Stage progression	System Administrator		The full mortgage application has been started, await all information to be entered and application to be submitted.	<a href="#">View</a>
07 May 2019	Stage progression	System Administrator		The AIP has been submitted	<a href="#">View</a>
07 May 2019	Stage progression	System Administrator		The AIP has been started	<a href="#">View</a>

1 - 6 of 6 items

## VIEWING AND RESPONDING TO OUTSTANDING ACTIONS

To view the outstanding actions on an application, click on the application displayed in your list of cases.

On the left-hand side of the portal, you have an actions tab (highlighted in red below).



This will display all the outstanding actions on the application and the stage in which the action is required at.

Created Date	Party	Name	Applicant	Required at	Status	Text	Notes	
07 May 2019	Broker	Application confirmation		Before Valuation	Awaiting Action	Please confirm that the information on the application summary available under documents is correct. Please add any relevant notes with regards to this condition and tick the box to confirm you have completed this action.		Action
07 May 2019	Applicant	Tenancy agreement		Before Valuation	Awaiting Action	As you have indication that this property is or will be a corporate or housing association let, please supply a full copy of the tenancy agreement.		Action
07 May 2019	Applicant	Portfolio landlord		Before Valuation	Awaiting Action	Please upload the property portfolio. Property portfolio will be compared to the applicant(s) credit file to confirm history of mortgage payments. If information returned does not match the portfolio provided we may request further details and evidence that mortgage payments have been made. For applicants with 4 or more mortgaged properties the portfolio will be validated using automated valuations. Using this we will confirm the rental coverage of the portfolio, including unencumbered properties, is at least 125% stressed at 5.5% and all mortgaged properties within the portfolio have a rental coverage of at least 100%		Action
07 May 2019	Applicant	Portfolio		Before Offer	Awaiting Action	Please upload the property portfolio. Property portfolio will be compared to the applicant(s) credit file to confirm history of mortgage payments. If information returned does not match the portfolio provided we may request further details and evidence that mortgage payments have been made.		Action
07 May 2019	Applicant	Solicitor details required		Before Offer	Awaiting Action	Please confirm the solicitors the applicant(s) wish to use. Please provide the solicitors firm name, full address, contact name, contact number and contact email. Please note for solicitors to be acceptable to us they must be registered with the law society and have a minimum of 3 SRA partners showing as registered. By exception we can consider a solicitor firm with 2 SRA partners when we have a separate firm action on our behalf.		Action
07 May 2019	Applicant	Proof of identity		Before Offer	Awaiting Action	We have not been able to verify the applicants proof of identity electronically, please supply certified proof of identity. For information on what documentation we can accept please see our identification guidelines.		Action
07 May 2019	Valuer	Valuation Report		Before Offer	Awaiting Action	A satisfactory valuation report.		Action
07 May 2019	Applicant	Income (employed)		Before Offer	Awaiting Action	Please supply the latest 3 months payslips and latest P60		Action

1 - 8 of 8 items

Below is an example of an action that will be required for an applicant that is employed:

07 May 2019	Applicant	Income (employed)		Before Offer	Awaiting Action	Please supply the latest 3 months payslips and latest P60
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To action an outstanding action, you will need to push the action button (located on the far right-hand side of action itself):



Once you have clicked on the action button, it will display the below:

**Outstanding Action**

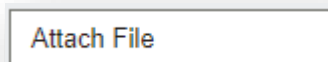
Created Date: 07/05/2019 14:31	Text: Please supply the latest 3 months payslips and latest P60	Party: Applicant	Applicant: [REDACTED]	Status: Awaiting Action
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**Update Details**

Notes:

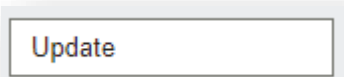
Tick this box if you believe you have completed this action. Click Update to submit for review:

If the action requires a document to satisfy it, you can upload a document against it by clicking on the attach file button in the far right-hand corner:



Once you have attached the document or typed into the text box the required information to satisfy the outstanding action, you will need to tick the box (displayed underneath the text box) and click on the update button in the right-hand corner:

Tick this box if you believe you have completed this action. Click Update to submit for review:



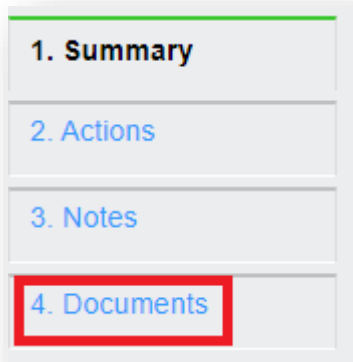
The tick box will need be ticked off and the update button pushed against the action for this to come across to us to review.

**Please remember to tick the box below when you would like us to review the information you have added to this Action.**

## ADDING/VIEWING DOCUMENTS

To add or view any documents for an application (only documents not related to an outstanding action, documents to satisfy an action will need to be uploaded against the relevant action), firstly click on the application displayed in your list of cases.

On the left-hand side of the portal, you have a documents tab (highlighted in red below).



Once a full mortgage application (FMA) has been submitted, an illustration and application summary will be automatically generated against the application. These two documents will be available to view on the documents tab.

Received	Type	Sub Type	Notes	Status	
03 May 2019	System Documents	Illustration	Mortgage Illustration	Satisfied	<a href="#">View</a>
03 May 2019	System Documents	Application Summary	Application Summary	Items Received	<a href="#">View</a>

1 - 2 of 2 items

To add a document against an application (one that is not to satisfy an outstanding action), click on the "Attach File" button on the left-hand corner of the document tab:

**Attach File**



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## TRACKING APPLICATION STAGE

You can log into the portal and track the stage of your client's application.

On the summary screen of the application, it will display the current stage at the top of the screen:

Case Number:	Opened: 01/05/2019	Applicant(s):	Current Stage: Valuation - Instructed
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**Current Stage:**  
Valuation - Instructed

The current stage will update when the application moves along through the process.

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## CLONING APPLICATIONS

If you are wanting to place multiple applications for the same client with Keystone Property Finance, once you have keyed the first application all the way through to FMA, then you will have the option to clone the application.

It will clone the applicant's details, company details (if the application is being made as a company application), employment details, credit history and liability details.

Once the FMA has been submitted, you will have the "Clone Case" button displayed on the top right-hand side of the summary screen:

Clone Case

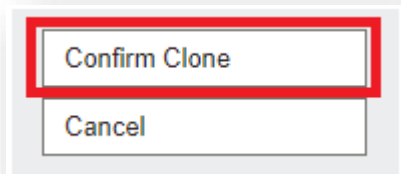
Once you have clicked on the clone case button, it will then display the details of the application which you are cloning from:

### Clone Application

Case Number:

Borrowers names:

You will then be asked to confirm the clone, and you can do so by clicking on the “Confirm Clone” button (as highlighted in red below):



You will then be taken to the AIP stage in which you will need to check that all the applicant/s details remain correct and then you will be able to submit the AIP. When you are submitting the AIP of the cloned application, this will also copy across the applicant/s credit check, meaning it will not place multiple credit checks on your client (as long as this is within 3 months of the original application).

You will then be able to start the FMA and key in the details for the next application (the clone will copy across all the information as specified above). The only details that will require to be entered will be the new property details, the loan details and you also have the option to select a different product for your cloned application.

You have the option to also clone the application at AIP submitted stage, but this will only clone across the basic details which have been keyed at that stage.

## CONCLUSION

Thank you for taking the time to read the guide we have prepared, this should allow you to navigate around the portal with ease.

If you require any technical assistance with our Broker Portal, please contact the IT department by calling 0345 148 9086 and selecting option 4.